

# Why partner with Eurochiller?

For industrial process cooling  
and chiller solutions



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As a leading manufacturer and distributor of industrial cooling equipment, Eurochiller offers much more than just machines and parts. We believe in fostering long-term partnerships and working closely with our clients, during both favorable and challenging times.

As a new Eurochiller distributor, you'll benefit from extensive onboarding training, access to a wide range of sales tools, and unwavering support from our dedicated team. Our commitment to research and development ensures that we maintain top performance, sustainability, and cutting-edge technology. By partnering with Eurochiller, you gain access to an unparalleled product portfolio, allowing you to meet all your customers' needs.

## Unlock Exclusive Benefits with Eurochiller: Your All-in-One Support

As an authorised Eurochiller distributor, you gain access to a comprehensive suite of services designed to elevate your business. Our UK-based team of experts, including technical specialists, marketing professionals, and service engineers, are here to guide you through every step of your journey.

### What you get

1. **Expert Guidance:** Our in-house experts provide personalised support as you transition to Eurochiller. Whether it's technical advice or marketing strategies, we've got you covered.
2. **Collaboration Network:** Join our extensive national distributor network. Connect with fellow partners, share experiences, and learn from each other.
3. **Beyond the Sale:** We believe that selling equipment is just the beginning.

### Eurochiller offers

**Aftermarket Products:** Explore our industry-leading range of aftermarket solutions.

**Extended Warranty:** Protect your investment with peace of mind.

**Genuine Spare Parts:** Access authentic Eurochiller and other brand parts.

**Service:** Keep your machines running smoothly.

**Ongoing Technical Support:** We're here whenever you need assistance.

## Empowering Your Success: Tools and Training for Eurochiller Distributors

At Eurochiller, we're committed to your growth. Our comprehensive suite of tools and training ensures that you can provide exceptional service to your customers and expand your sales and service offerings.

### Sales and Auditing Tools

1. **SmartLink:** Stay connected with your customers through online monitoring and management of the installed machine base.
2. **Business Portal:** Access our extensive online technical library, putting essential information at your fingertips.
3. **Sales Tools:** Utilise sales tools and energy saving calculators to provide the best solutions for your customers and the environment.

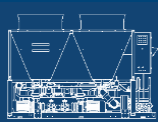
### Training and Support

1. **Continuous Training:** Whether online or in the classroom, we offer ongoing training to enhance your expertise.
2. **Professional Marketing Materials:** Impress new prospects with our high-quality marketing resources.

Choose Eurochiller for innovation, reliability, and customer satisfaction. Eurochiller (formerly Isocool) is part of Atlas Copco's Process Cooling Solutions division.

# An unrivalled range of reliable, energy efficient products

A diverse range of reliable and precise cooling and heating products. Eurochiller has a wide range of water and air chillers, coolers and thermo-regulators. Everything we sell is complemented by our comprehensive service offering



EVVS



AXPRO



GCEVO



AXEVO - AXEVO-FC



ADXEVO - ADXEVO-FC



NAX



TFC



DY-NAX



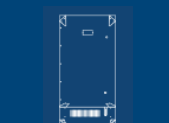
ADY-NAX



GRP - PUMP/TANK GROUP



REDBLUE



ICETEMP

Contact your local Eurochiller Sales Manager  
to become a Eurochiller Distributor

[www.isocool.uk](http://www.isocool.uk)



[chiller.sales@atlascopco.com](mailto:chiller.sales@atlascopco.com)  
0800 185 085  
[www.isocool.uk](http://www.isocool.uk)  
[www.atlascopco.com/chillers](http://www.atlascopco.com/chillers)

